रक्षा उत्पादन विभाग
DEPARTMENT OF
DEFENCE PRODUCTION

सत्यमेव जयते

2027
AERO INDIA
The Runway to a Billion Opportunities

AERO INDIA 2027

16TH EDITION OF AERO INDIA-2027; AN INTERNATIONAL SHOW ON AEROSPACE, DEFENCE AND CIVIL AVIATION

08th–12thFEBRUARY 2027
AIR FORCE STATION
YELAHANKA, BENGALURU

TERMS & CONDITIONS

FOR OFFICE USE ONLY

DATE: ……

CONTRACT NUMBER: ……..

INVOICE NUMBER: ……

1. TERMS & CONDITIONS

(a) I/We hereby apply to the 16th edition of AERO INDIA 2027 an Aerospace, Defence and Civil Aviation Exhibition to exhibit at the event which has been scheduled during 08th - 12th February 2027 at Air Force Station, Yelahanka, Bengaluru.

(b) I/We understand and agree that by this application, I/We agree to abide fully and unreservedly with the Terms and Conditions on the face and reverse hereto and the Exhibition Regulations as contained in the exhibitor manual, a copy of which will be uploaded on the Aero India website – www.aeroindia.gov.in, and any amendments and additions to the Regulations which may be imposed by the owners in their discretion from time to time. These regulations are deemed to be an integral part of this contract. In the event of Exhibitor individually or being in Partnership/Joint Venture, then I/we being the representative, deemed to have obtained the consent of all the individual participants to all the conditions of this contract.

[Note: Short Title- Herein after, the organizer is mentioned as Defence Exhibition Organisation (DEO) in this document].

2. ORGANISER

For Space related Enquiry

Defence Exhibition Organisation (DEO)
Government of India, Ministry of Defence,
Department of Defence Production,
Room No 108, Hotel The Ashok, Chanakyapuri
New Delhi - 110 021, India

Tele: +91 11 21610127
Fax: +91 11 21610128
Email ID: aeroindia-support@ddpmod.gov.in

For Technical Support

DPIT Division
Government of India, Ministry of Defence
Department of Defence Production
6th Floor, Konnectus Tower-2
DMRC Building, New Delhi

Tele: +91 11 20836145, Extn- 207
Email ID: aeroindia-ddp@gov.in

3. VENUE, DATE & TIMING

(a) 16th edition of AERO INDIA 2027, an Aerospace, Defence and Civil Aviation Exhibition will be held from 08th -12th February 2027, Air Force Station, Yelahanka, Bengaluru. The first 03 days of the event shall be designated as Business and last two days as Public days. To facilitate smooth conduct and effective visitor management, the venue is divided into two separate zones, namely Business Area and Aero India Experience Zone. The timings of the exhibition will be as follows:-

(i)	**Inauguration (By Invitation only) (08 February 2027)**	0900 hrs onwards
(ii)	**Business Days (8 February 2027)**	1400 - 1900hrs
(iii)	**Business Days (9-10 February 2027)**	0900 - 1900hrs
(iv)	**Public Days (11-12 February 2027)**	0900 - 1900hrs

(b) A company/organization/association booking space for participation will be termed as an Exhibitor.

4. REGISTRATION FOR SPACE BOOKING

(a) The interested participants to register online on official website opting space requirement by payment of registration fee of ₹40,000/- or USD 700 (excluding GST) for Indian & Foreign companies respectively which would be adjusted against space booking charges. The exhibition space requirements of prospective exhibitors would be captured during the registration process. On acceptance of registration, participating organization will be allocated an Aero India reference number, Login Id and password. Aero India reference number should be quoted by the registered participant in all the future correspondences.

(b) Payment of the registration fee creates a binding contract between the Exhibitor and the Organisers (DEO) on the terms and conditions in this document and in the Exhibition Regulations contained in the Exhibitor Manual (see Clause 16 for signature/acceptance formalities). If payment terms are not met, the Organisers may cancel the contract and refuse the Exhibitor access to the exhibition area. Space allocation and any subsequent reallocation remain at DEO's sole discretion, though DEO will give due consideration to each applicant's stated choice and requirements, subject to availability. Registration fee shall be non-refundable, except in the event that the Organisers are unable to provide the space, view non-availability.

(c) The space booking will commence from 21 Sep 2026 in a phased manner. After blocking of space/exhibits Organiser will raise proforma invoice for space booking mentioning payment due date. All request and allocation will be done online only. No offline submission of application will be entertained.

(d) Participants registering for static and flying display of Aircraft on Aero India website would be required to take necessary clearances/permissions from the competent authorities to bring their aircraft for exhibition in Aero India 2027, acceptance of registration does not automatically entitle clearance for the same.

5. PARTICIPATION CHARGES

All rates quoted in this document are exclusive of GST, which is currently levied at 18% and will be added to the invoice.

(a) **Indoor Raw Scheme, Indoor Shell Scheme & Outdoor Area (Charges for Space per Square meter)**

Type of Exhibitor	Indoor Raw	Indoor Shell	Outdoor
Indian Participants (in INR)	43000	55000	21000
Foreign Participants(in USD)	950	1100	550

MSME will be given a 50% discount for Booking shell space on 12 Sqm at time of making final payment. MSME booking > 12 Sqm will not be eligible for any discount. MSME is to submit proof of MSME to avail the discount which will be given post verification of documents (documents to have UAM No).

(b) **Corner Stall Fee**. Exhibitors booking a stall with more than one open side (Raw Space or Shell Scheme) will be charged an additional 3% of the applicable space rental for each open side beyond the first — for example, a two-sided (corner) stall is charged +3%, a three-sided

stall +6%, and a four-sided (island) stall +9% — in view of the premium location and enhanced visibility such stalls offer.

(c) **Aircraft Static Display (Rates per aircraft depending on tonnage)**

Aircraft Weight	Indian Participants (in INR)	Foreign Participants (in USD)
Upto 1 ton	1,16,000	2,200
Upto 3 tons	2,41,000	4,700
Upto 10 tons	3,20,000	6,200
Upto 25 tons	4,78,000	9,200
Upto 40 tons	6,38,000	12,300
Upto 60 tons	7,98,000	15,400
Above 60 tons	8,14,000	15,700

B2B Meeting Table (Rate per hour for B2B)

Category	Indian Participants (in INR)	Foreign Participants (in USD)
6 PAX	10,000	150
8 PAX	12,000	180
12 PAX	15,000	250

Hospitality Chalet (6m x 12m)

Category	Indian Participants (in INR)	Foreign Participants (in USD)
Single Storey	31,00,000	61,000
Double Storey	62,00,000	1,22,000

(f) **Startup Zone**. A dedicated **'Startup Zone'** is proposed to be introduced for the first time at **Aero India 2027** to promote innovation in the defence and aerospace sectors and provide a platform for startups to showcase their technologies, products, and innovative solutions. Startup pods are proposed to be offered at a concessional participation fee of ₹ **90,000 per pod** (exclusive of GST). Startup Zone is specifically meant for Indian Startups only with valid certificates/documents.

(g) **Catalogue Entry Charges**. Each exhibitor will be entitled free catalogue entry (excluding LOGO) upto 150 words. Exhibitors can also get the name of their collaborator / principal / agent / Group Company included in the directory provided they fall in the same line of business. Exhibitors who wish listing more than 150 to 300 words including full color LOGO are required to pay ₹ 2000 / USD 50 (exclusive of GST) for catalogue entry respectively for Indian and Foreign exhibitor. This payment will be made along with space booking charges.

Note:-

(i) The space can be booked subject to a minimum area of 12 sq. meters.

(ii) Shell-space will include three sides partition, fascia name, floor covering, six

lights, one 5/15 AMP socket, one trash bin, table with three chairs and carpeting.

(iii) Electricity Charges will be extra.

(iv) In case Online Payment Gateway Service Provider or Bank imposes any taxes or charges over and above the booking amount, the same shall be borne by the exhibitor/client/person using such a service and shall make payment as per applicable charges to DEO.

(h) **Display of Foreign Exhibits on Space/Booth Booked by Indian Exhibitor**. Aero India operates a dual rental policy to promote Indian exhibitors: INR rates apply only to companies registered in India under the Companies Act, 2013 that display products manufactured in India; all other companies pay the Foreign Participant (USD) rate. Subletting or displaying foreign or unregistered exhibitors' products on an Indian-rate booth is a breach of contract and carries the penalty set out in Clause 10.

(i) **Sub-Letting**. The Indian Exhibitor must not transfer, dispose of or part with or otherwise sublet the whole or any part of its allotted space, whether for financial consideration or otherwise. The Exhibitor must, if he is an agent, distributor or licensee, state at the time of contract or through Exhibitor Manual forms, the names of the principals to be represented. This does not prohibit an Exhibitor displaying the India made products of a principal for whom he becomes an agent, distributor or licensee, after the time of contract, with the prior written permission of DEO and after paying relevant charges, if/as applicable. However, an Indian Exhibitor may only bring in a co-exhibitor that is itself an Indian-registered company, and must register that co-exhibitor and pay the applicable co-exhibitor registration fee in addition to its own. An Exhibitor found in breach of this clause must pay, as a penalty, twice the space-rental charge (exclusive of GST) for the space concerned.

"Any Subsidiary/Division of Company/Exhibitor as Joint Venture will be considered as part of the Principal exhibitor. However, each Subsidiary/Division or Joint Venture shall be enrolled separately under the Principal's login free of charge"

6. PAYMENT SCHEDULE

(a) **Payment of Booked Space**. Exhibitors must complete provisional online booking of space and pay 100% of the space-booking charges within 21 days of the date of the proforma invoice issued under Clause 4(c). Failure to pay within this period will result in automatic cancellation of the booking, and the space will be released for fresh booking by other exhibitors.

(b) All sums payable under this contract shall be paid together with the addition of such Goods and Services Tax (or such other government tax or levy) as is legally payable on those sums. Providing the GST number is the responsibility of the participant. Currently, the Goods & Services Tax applicable is 18% of the total invoice value. The total cost represents the payment for the space at the site, details of which would be mentioned in the Tax Invoice provided by DEO. All other Goods and Services required by the Exhibitor shall be paid for by the Exhibitor in addition thereto. These additional services include, and are not limited to electricity, horticulture, telephone, internet, security etc. Exhibitors will not be allowed to occupy their space or stands if the payment terms specified in the contract are not followed. These payment terms may not be varied except as expressly provided elsewhere in this document, including under Clause 13 (Force Majeure).

(c) **Hall Layouts and Stand numbering Plans**. Stand numbers and dimensions given on the exhibition layout plan are only for reference purpose and should not be used for any publicity purposes. DEO reserves the right to change the numbering plan and/or alter the layout plans at any given time.

7. CANCELLATION OF BOOKED SPACE

(a) Without prejudice to the rights and remedies available under this contract and in the event of DEO agreeing in writing to any Exhibitor's written request for release from the contract, then the Exhibitor will be liable for all or any part of the cost (including GST) as stated in the contract and shall be on the following scale:-

(i) If a cancellation request is received more than 90 days prior to the exhibition's opening date (for example if exhibition opens on 08 Feb 2026, the 90 day cutoff date shall be 08 Nov 2026), 50% of the amount paid (including GST) will be forfeited.

(ii) If a cancellation request is received 90 days or fewer before the exhibition's opening date, 100% of the amount paid (including GST) will be forfeited.

8. FAILURE TO EXHIBIT

(a) Any exhibitor or firm which, having entered into the contract for exhibition space, fails to exhibit whether or not for any reason of the Exhibitor's own choosing and has not been released from the contract by DEO shall be liable for payment of the full amount stated in the contract plus any additional costs incurred by DEO as a result of such failure to exhibit.

(b) DEO will not be liable in any way in the event that Immigration Authorities or any other Govt Security Agency prevent the attendance of any personnel at the exhibition.

9. LIMITATION OF LIABILITY AND INDEMNITY

(a) To the extent permissible under Indian law, DEO, its Director, officers, employees, workers or agents shall not be liable for:-

(i) The safety of Exhibitor, its staff, workers, agents, contractors or invitees during the exhibition;

(ii) Any damage to or loss of exhibits, articles or other property of whatever kind brought in to the exhibition by Exhibitor, its staff, workers, agents, contractors or invitees or members of the public; **or**

Any other damages or loss (including, without limitation, to loss of goodwill or business profits, interruption due to work stoppage, data loss, computer failure or malfunction, and all other commercial damages or losses or exemplary, aggravated, punitive or such similar damages whether arising out of contract, tort or any other legal theory).

(b) DEO shall not in any event be held responsible for any restriction or condition that prevents the construction, erection, completion, alteration, siting or dismantling of stands, or the removal of exhibits, or for the failure of any service or amenity provided by AFS Yelahanka, Owners or other third parties.

(c) While DEO may provide information on the relevant legal requirements applicable to the Exhibitor including the licenses and permits which the Exhibitor has to obtain, DEO shall

not be responsible for any errors or omission and the Exhibitor is solely responsible for ensuring that it has complied with all legal requirements.

(d) The Exhibitor shall be exclusively responsible for obtaining any such Visas as may be required to enable him, his personnel, agents, representatives, invitees or others to attend the exhibition and in no event shall there be any claim for loss, damage or otherwise against the organizers for the same.

(e) DEO shall not be responsible for the acts or omission of any contractor appointed by DEO to provide any products or services to the Exhibitor.

(f) In the event that DEO is found by a court of competent jurisdiction or any other competent authority or tribunal to be liable notwithstanding the provision of this clause, the aggregate liability of DEO for all claims made by the Exhibitor in respect of any loss or damage incurred or suffered shall not exceed the amount paid by the Exhibitor to DEO for the space at the event at or during which the loss or damage was incurred or suffered.

(g) The Exhibitor shall indemnify and hold DEO harmless in respect of any and all loss, damage, expense (including legal costs on a solicitor and clients basis), or liability (whether criminal or civil) and costs of settlement suffered or incurred due to any act, omission, neglect or default of the Exhibitor, its staff, workers, agents, contractors or invitees, and any claim by any third party that any exhibit, service or other material or information exhibited, provided or used by the Exhibitor infringes the Intellectual Property Rights or any other rights of any party. The indemnity provided under this clause shall survive the termination of this contract and is in addition to any other remedy which DEO is entitled to under the law.

10. PENALTY

Any Indian company/exhibitor(s) found subletting or facilitating display of foreign exhibitors on space booth (as also displaying products/banners/promotion material of any other Foreign/Indian unregistered firm at Aero India-2027) will attract a penalty of INR 18 Lakh or USD 25000 (exclusive of GST) on the Indian company/exhibitor that has booked the said space. The Organisers also reserve the right to order closure of such errant companies/exhibitors.

11. INSURANCE

Exhibitors shall make sure that they are fully covered by insurance including, but not restricted to, all risks of their property, exhibits or articles of any kind, public liability and comprehensive protection against any loss or damage caused by any circumstance whatsoever whether by reason of fire, water, theft, accident or any other cause. The Exhibitors shall insure against, indemnify and hold DEO harmless in respect of the Exhibitor's liability to DEO. If DEO so demands, the Exhibitor shall provide proof to DEO that the Exhibitor has adequate insurance cover. Exhibitors shall ensure that their temporary staff and the staff of their workers, agents or contractors are insured against claims for workman's compensation. The period for which such insurances shall be maintained from the time the Exhibitor or any of his workers, agents or contractors first enters the exhibition grounds until he has vacated the exhibition grounds and all his exhibits and property have been removed. More details of Insurance related terms and conditions are mentioned in Exhibitor's Manual.

12. CONSTRUCTION, MAINTENANCE AND OPERATION OF STANDS

(a) **Possession of Space –** Possession to exhibitors taking raw stand space will be given **10:00 am** onwards **on 25 Jan 2027**. For exhibitors under shell scheme, possession will be given **10:00 am** onwards **on 02 Feb 2027**. For Chalet bookings / Outdoor display area, the same will be handed over to the exhibitor for activities **10:00 am onwards on 25 Jan 2027**. The handing over of possession will be subject to final payment to DEO for participation & space charges, catalogue entry fee, electricity and water charges, etc. Electricity & water charges are to be paid directly to the Official Fabricator.

(b) **Construction of Stands –** The interior design of the stand will have to be within the architectural controls laid down by DEO and the stand design must be approved by DEO no later than 15 January 2027. Stands must conform to IS 8758:1993. Exhibitors (Indian or Foreign) who do not comply with these guidelines will be liable for a penalty of ₹50,000 (Indian exhibitors) or USD 1,000 (Foreign exhibitors), exclusive of GST and will run the risk of closure of the stand by DEO. All construction material, waste and empties etc. will be removed by **18:00 hrs on 04 Feb 2027**. Work on construction of stands will be permitted within the stand area only or outside the hall and in no case in the walk-ways in the Halls. Organisers reserve the right to order any changes to booths or have any item removed from the booth, which do not comply with the laid down specifications or with international norms/conventions on weapons/ammunition.

(c) **Stand Completion –** Stands are to be completed in all respect by **1800 hrs on 05 Feb 2027**. Full Dress Rehearsal of AERO INDIA - 2027 will be held on **06 Feb 2027**.

(d) **Operation of Stands –** No stand will remain unattended. All stands must open at least half an hour before the exhibition and shall remain open till half an hour post exhibition time on each day.

(e) **Storage of Empties -** No empties will be stored within or behind the exhibition stands.

(f) **Stand Contractor for fabricator -** Contractors other than Official contractor will be required to pay one time royalty of ₹ 2,00,000 (exclusive of GST) for Indian Contractors and USD 4000 (exclusive of GST) for foreign Contractors. For designing and construction of customized stalls, it is advised that the exhibitors may take the services of the official stand fabricator. Details of personnel who will be constructing/decorating stands/chalets, other than the official Stand Contractors may be furnished by concerned exhibitor along with a letter of authority nominating contracting company for such services.

(g) **Service Provider Police Verification** - It is mandatory for all Indian service providers to fill the Police Verification Form and get their workers/staff whosoever will be entering exhibition area police verified.

(h) **Group Stands –** Contracting parties for group stands are responsible for ensuring that all Exhibitors within their group are fully aware of and agree to abide by these Terms and Conditions and by the Rules and Regulations of the exhibition.

(i) **Vacation of Space –** Stands will have to be vacated under shell scheme and raw space latest by **1700 hrs on 14 Feb 2027**. The site will close on **15 Feb 2027.**

(j) **Damages to the Hall –** Exhibitors will be required to make good all damages or make payment for damages to the Halls or any structure or gardens/land scraping caused directly or indirectly by any exhibitor or by any agency employed by him.

(k) **Clearing of Construction material used during stand build up & dismantling will be the responsibility of the exhibitor -** They can avail the services of Official Fabricator for cleaning the stands at a rate which will be specified in due course. Failure to adhere to these condition will attract a penalty of ₹ 5,000 / Sqm for Indian Exhibitors and USD 80 / Sqm for Foreign Exhibitors of raw space booked. Failure to adhere may affect issue of NOC for exit at the end of the show.

(l) **Cooking -** No cooking or use of stoves, inflammable material which can be a fire hazard etc will be permitted within the stalls in the hangars. However, exhibitors may use induction stoves, subject to compliance with all applicable safety guidelines. Failure to adhere may lead to cancellation of the right to exhibit in the allocated space.

(m) **No individual AC units will be permitted within the stalls -** In case specific requirements for cooling of specialized equipment ie simulators etc prior permission has to obtain from the Site IC during approval of plan. The exhibitor will have to make arrangements for the same as per laid down standards.

(n) **Sale of Exhibits-** No counter (over-the-counter/retail) sales are permitted during the exhibition. Exhibitors may distribute their own publicity material from their booth.

(o) **Associate Media Partners -** Publishing and distribution of defence-related magazines or publications is not permitted at the exhibition unless the publisher is registered as an Associate Media Partner, having paid the media-partner charge of INR 10 lakh plus GST. Registered Associate Media Partners are provided 12 sqm of space and 10 passes to facilitate distribution of print material, and must complete registration with 100% payment by 10 January 2027. Media houses are prohibited to seek advertorials as Media Partners/ Associated Media Partners of the event prior registration with payment of the stated charges. Organisers have the right to represent to all exhibitors in their database to bar such wilfully errant Media Partners.

(p) **Handling of Exhibits, Customs and Import –** Exhibitors can avail the services of only the appointed/ nominated cargo agent selected by DEO. No other cargo agent will be allowed to enter/operate in the exhibition under any circumstances.

(q) **Entry/ Exit and passes -** Entry into Exhibition site/ area will be on the basis of passes issued by Organiser/ DEO. Each exhibitor booking up to 50 sqm receives free of charge: 3 all-days-validity exhibitor passes and this entitlement increases pro-rata for every additional 50 sqm booked, plus 1 single-entry, one-day-validity pass for every complete 4 sqm booked. Each Startup Pod holder receives free of charge: 2 all days –validity passes, plus 2 single-entry, one-day-validity pass. Any additional exhibitor passes (with 05 days validity) required beyond this free entitlement may be purchased at INR 5,000 (Indian exhibitors) or USD 150 (Foreign exhibitors), exclusive of GST. Exit passes along with no dues certificate issued by DEO will be necessary for exhibits / material to be taken out of the Air Force Station, Yelahanka, Bengaluru.

(r) **Car Passes –** Only VIP car passes will be accessible in Exhibition Area and may be purchased (with one day validity) at the price of INR 5,000 for Indians and USD 80 for foreigners. There are limited VIP car passes, which may be purchased on *First Come First Serve* basis. For 09 -18 seater buses the vehicle passes will be available for INR 7,000 for Indian and USD 150 for foreign visitors, exclusive of GST. Exhibitors booking space upto 50 Sqmt, shall be entitled to 01 car pass to park their vehicle in P-6 parking in Air Force Station, Yelahanka domestic area and avail of complimentary shuttle bus service to and from the Business Zone. This entitlement increases pro-rata for every additional 50 sqm booked.

(s) **Business and Aero India Experience Zone** - The exhibition venue is divided into two separate zones as follows:-

(i) **Business Zone** – The Business Zone will be used for carrying out business development activities and will comprise of Exhibition Halls, Seminar and Conference Halls, Meeting Rooms, Chalet area and Static Display area. This zone will be open to holders of valid Business Passes on all five days of the event. The first three days, i.e. 08, 09 and 10 February 2027, will be designated as Business Days and access to the Business Zone on these days will be restricted to Business Pass holders. On the last two days, i.e. 11 and 12 February 2027, designated as Public Days, the Business Zone will also be open to general visitors holding valid General Visitor Passes. This zone will have age restriction and entry will be allowed to adults above 18 years of age.

(ii) **Aero India Experience Zone** – The Aero India Experience Zone is being created as an engaging and immersive destination for aviation enthusiasts, students and general public, offering a wide range of experiential activities designed to inspire interest in aerospace and defence. The Zone will feature a dedicated flying display viewing gallery, military and jazz band performances, cultural programs, screening of aerospace and defence films, talks and contests, “Know Your Army, Navy & Air Force” stalls, career guidance for opportunities in aerospace and defence, outdoor displays of defence equipment and platforms, selfie points, souvenir and gift shops, food courts and other engaging activities. The Aero India Experience Zone will be open to the general public from 09 to 12 February 2027, subject to the prescribed entry timings and applicable conditions. Visitors will require a valid Aero India Experience Zone Ticket for entry. There will be no age restriction for entry into this zone.

(t) **Business Passes** – Business passes will allow entry for delegates to the Business Zone and will be available at INR 5000 for Indian nationals and USD 150 for foreign nationals (one day validity) on all days as per the timings of the Exhibition. The charges for Business visitor passes are exclusive of GST. This pass will provide access only to the Business Zone and will not confer access to the Aero India Experience Zone.

(u) **General Visitor Passes**. General Visitor Passes will allow entry for general visitors to the Business Zone on the last 02 days of event (11 & 12 Feb 2027). The cost of General Visitor passes will be INR 2500 for Indian nationals and USD 50 for Foreign nationals (one day validity). The charges for the passes are exclusive of GST. The ticket will provide access only to the Business Zone and will not confer access to the Aero India Experience Zone.

(v) **Aero India Experience Zone Tickets -** Entry to the Aero India Experience Zone will be through a separate ticket. The ticket price will be INR 1,000 per ticket for Indian Nationals and

USD 30 for Foreign Nationals (one day validity). The charges for the passes are exclusive of GST. The ticket will provide access only to the Aero India Experience Zone and will not confer access to the Business Zone.

(w) **Cancellation of Passes**. Passes /Tickets (of any category) once purchased if not utilized after the generation of QR code are non-refundable. It is advised to first verify the details correctly (Date, ID No, Name, etc) filled before making payment for the passes.

(x) **Cancellation of the Show**. In an event of cancellation of the show due to reasons other than Force Majeure. The exhibitor will be offered an option to get the amount adjusted for the next edition of the show or to take the refund. In case of refunds, amount received will be refunded to the exhibitors within 60 days from the official announcement of the cancellation.

(y) **Inaugural Function & Dinner Invites**. Each Exhibitor booking up to 50 sqm receives 2 Inaugural Event Invites and 1 Dinner Invite. This entitlement increases pro-rata for every additional 50 sqm booked. Additionally, for space booked by Agencies on behalf of multiple exhibitors co-located in a Pavilion, each Indirect/Co-exhibitors will receive 01 Inaugural and 01 Dinner invite on Complimentary basis. Startup Pod holders receive 1 Inaugural Event Invite and 1 Dinner Invite.

(z) **Refunds**. Any excess amount paid by an exhibitor or visitor will be refunded within 60 days of the exhibition's conclusion, provided the exhibitor/visitor has submitted their bank account details to DEO within 7 days of the event's conclusion and the relevant Tax Invoice has been processed. The excess amount paid by the foreign exhibitors/visitors will be refunded as per the FEMA (Foreign Exchange Management Act) Guidelines and Exchange Rate variation would be borne by the participants.

(aa) **Violation of Rules –** In the event of violation of any terms and conditions, DEO will reserve the right to close down the stall of the exhibitor.

(bb) **Guidelines for Exhibitors**

(i) The exhibitor may download participation letter from their exhibitor's login after payment of the full amount for their respective space booking.

(ii) The exhibitor may download their Proforma Invoice after the provisional booking of their space from their exhibitor's login including their payment receipts. The Tax Invoice will be made available to the exhibitors after the completion of the show.

(iii) No TDS is to be deducted while making payment as DEO being Central Government department is exempted under the provision of Section 196 of Income Tax Act, 1961.

(iv) The change of company name after registration is prohibited.

(v) The Business Tickets/ Visitors Tickets are not transferable/ editable once booked ie. Change of Date, Member name etc. In case of non-receipt of the Business visitor ticket, request for refund is to be made prior commencement of the show.

13. FORCE MAJEURE

DEO shall not be liable to the Exhibitor by reason of any cancellation, suspension or part-time opening of the exhibition, either as a whole or in part, for any non-performance of their

obligations under this contract or for any amendments or alterations to all or any of the Rules and Regulations of the Exhibition in each case to the extent that such occurrence is due to any circumstances not within their control. These circumstances include but are not limited to, war, fire, national emergency, labor unrest, earthquake, floods or other such acts of nature, acts of terror, pandemic, non-availability or cancellation of exhibition premises or any other cause not within the control . In case the exhibition / participation in the exhibition stands cancelled by either party because of Force Majeure reasons (including security measures and enforcement by public authorities) **an amount of 25% of the total payment will remain with the organisers as Organisers compensation of costs**.

14. UNFORESEEN OCCURRENCES

In the event of any occurrences not foreseen in these Rules and Regulations, the decision of DEO shall be final.

15. COPYRIGHT

(a) The Exhibitor gives permission to DEO to publish before, during and after the exhibition any and all press releases, photographs, product information, and brochures sent to them for the purpose of obtaining publicity for the Exhibition and/ or Exhibitor. The Exhibitor guarantees that all graphic elements, designs and photos are either:

(i) **Original material,**

(ii) **Paid for by the Exhibitor,**

(iii) **Already in the public domain such that DEO cannot be sued for copyright violation.**

(iv) **Counterfeits and Copyright Infringements**. Copyright infringement will be vigorously policed at the exhibition. Copies or counterfeit goods are not permitted at the exhibition. Exhibitors infringing copyright laws may have their goods confiscated by customs and be banned from future shows.

(v) **Government Ruling**. The exhibitor shall have no claim against DEO should national or State Government authorities, acting Independently or under the auspices of an international authority (e.g. the United Nations), ban, restrict or refuse participation at the exhibition by the exhibitor or the display or promotion of any of their products or services.

(vi) **Governing Law and Disputes**

(aa) **Jurisdiction–**These Terms and Conditions and the contract between DEO and the Exhibitor shall be governed by the laws of India, and the parties submit to the non-exclusive jurisdiction of the courts of Delhi, India.

(ab) **Disputes –** Disputes, if any, arising out of unresolved matters between exhibitor and MoD, DEO. Shall be settled by arbitration in accordance with the Arbitration and Conciliation Act 1996. The arbitration proceedings will be conducted in English and at New Delhi, India only. The award of the Arbitrations shall be final and binding between the Parties to the Arbitration.

16. COMPLIANCE BY EXHIBITOR

(a) This contract is formed either when the application is signed by a duly authorised executive or partner, or when DEO accepts an online application for registration/space booking (see Clause 4(b)). From that point, the Exhibitor is bound by these terms and by the Exhibition Regulations in the Exhibitor Manual.

Signature	
Name	
Position/Designation	
Date	

Countersigned by an authorized representative for Aero India-2027

Signature	
Name	
Position/Designation	
Date	

17. Payment Methods

(a) The payment of the space booked for Aero India 2027 can be made by the following methods:-

(i) **Bank Transfer**

State Bank of India Account Name: Defence Exhibition Organisation Account No: 38748006375 IFSC Code: SBIN0000691	**Axis Bank** Account Name: Defence Exhibition Organisation Account No: 920020060621798 IFSC Code: UTIB0000120

*** GST No. of Defence Exhibition Organisation (DEO) : 07AAAJD0880H1ZG**

(ii) **Credit Card**
(iii) **UPI**
(iv) **Debit Card**
(v) **Netbanking**

Defence Exhibition Organisation (DEO)
Government of India, Ministry of Defence,
Department of Defence Production,
Room No 108, Hotel The Ashok